

MAXIMILIAN HUXLEY CONSTRUCTION LTD.

Building Excellence since 1999



SAANICH—BONITA AND BRYAN ELLIOTT

Two years ago, my husband and I found the perfect retirement property on the Saanich Peninsula – with an expansive, sun-filled yard and plenty of space for gardening it was also close to the Ferries for easy access to our kids and grandkids. With a vision to build our dream home, we sent out a request for quote for local contractors. As we were new to the area, and were not familiar with any of the market dynamics or who the major players were, we had no context for the decision we were about to make. As the responses came in from several local homebuilders, we learned two things: one, we had underestimated the cost of building a new home, and realized a renovation of the existing house was quite a bit more realistic; and two, Max Huxley was our builder, for he had really done his homework.

A stickler for details, I compared the responses line-by-line to see precisely what was included and was very impressed by the level of detail and breakdown of the construction costs in Max's bid. Max had actually called our designer at least 20 times to clarify the drawing details to be sure he had it right – his thoroughness was very impressive. In addition, the fact that we were provided a fixed price quote was huge – as we had a budget that we weren't willing to go over, so this gave us certainty as to what we were getting and how much it was going to cost.

He must have spent 100 hours just on the proposal, to be sure that he understood the project and our needs, and could give us a fixed quote for the work. From the beginning, he was very ethical and trustworthy, as he was upfront and honest about any possible issues, and set our expectations.

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While what began as a plan for a new home was carried out in a custom renovation, Max found ways to work within the current framework of the house, in order to save costs while still creating our initial vision. He found that the exterior walls, foundation, everything, were in good shape, and identified any potential issues and concerns forthright. His ability to anticipate any grief he may come across in the process comes from many years of experience with home renovations.

The full transformation took six months. During this time, I stayed very close to the project and was at the job site every day. The crew was an amazing group of guys, who truly took pride in their workmanship and were all committed to excellence. Every day they hustled and would always go that extra mile. The site supervisor was very effective in managing schedules, constantly thinking ahead to minimize delays and to look for cost reduction options as the job progressed. He was also very demanding of the sub-trades and chased down everything, not resting until it was all done right.

I thoroughly enjoyed working 'with' the crew, being actively involved in the process, by asking questions (of which there were many) as well as personally selecting details every step of the way so that it turned out exactly how I wanted it.

With our exceptionally high standards and attention to detail, I'll readily admit we're tough to satisfy. But my husband and I are now living in our new home and it is exactly what we wanted and exactly what Max and his team promised to deliver, all while completing the renovation two weeks early, and on budget. The quality workmanship, the people, and the experience are what impressed us and made us very grateful that we made the decision to work with Maximilian Huxley Construction. We'd make the decision to work with Max all over again!

**BONITA AND BRYAN ELLIOTT
SAANICH**



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